

FINANCIAL STATEMENTS AND SUPPLEMENTARY INFORMATION JUNE 30, 2016 AND 2015

(WITH INDEPENDENT AUDITORS' REPORT THEREON)

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INDEPENDENT AUDITORS' REPORT

To the Board of Directors of Long Island Housing Services, Inc. Bohemia, New York

Report on the Financial Statements

We have audited the accompanying financial statements of Long Island Housing Services, Inc. (the Organization), which comprise the Statement of Financial Position as of June 30, 2016, and the related Statements of Activities and Changes in Net Assets and Cash Flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Organization as of June 30, 2016, and changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Prior Period Financial Statements

The financial statements of the Organization as of June 30, 2015, were audited by other auditors whose report, dated January 8, 2016, expressed an unmodified opinion of those statements.

Report on Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The supplemental information: Schedule of Functional Expenses and Schedule of Expenditures of Federal Awards, is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated March 8, 2017, on our consideration of the Organization's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Organization's internal control over financial reporting and compliance.

Port Jefferson Station, New York

Jones, Little + Co, CPA'S, LLP

March 8, 2017

STATEMENTS OF FINANCIAL POSITION JUNE 30, 2016 AND JUNE 30, 2015

| ASSETS | <u>2016</u> | | | <u>2015</u> |
|---|-------------|-----------|----|-------------|
| CURRENT ASSETS | | | | |
| Cash | \$ | 786,712 | \$ | 614,215 |
| Short-term investments | | - | | 101,663 |
| Grants and contracts receivables | | 200,065 | | 213,918 |
| Prepaid expenses | | 21,872 | | |
| TOTAL CURRENT ASSETS | | 1,008,649 | | 929,796 |
| Fixed assets, net | | 7,616 | | 11,915 |
| Security deposits | | 5,797 | | 5,797 |
| TOTAL ASSETS | \$ | 1,022,062 | \$ | 947,508 |
| LIABILITIES AND NET ASSETS | | | | |
| CURRENT LIABILITIES | | | | |
| Accounts payable and accrued expenses | \$ | 20,786 | \$ | 26,631 |
| Accrued payroll and related liabilities | | 42,842 | | 35,778 |
| Accrued compensated absences | | 43,592 | | 25,907 |
| Grant and contract advances | | 134,285 | | 172,094 |
| TOTAL CURRENT LIABILITIES | | 241,505 | | 260,410 |
| NET ASSETS | | | | |
| Unrestricted | | 780,557 | | 687,098 |
| TOTAL NET ASSETS | | 780,557 | | 687,098 |
| TOTAL LIABILITIES AND NET ASSETS | \$ | 1,022,062 | \$ | 947,508 |

STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS FOR THE YEARS ENDED JUNE 30, 2016 AND JUNE 30, 2015

| | <u>20</u> | 16 | 2015 |
|-------------------------------|-----------|---------|-----------------|
| SUPPORT AND REVENUES | | | |
| Government and grant revenue | \$ 1,4 | 179,856 | \$ 1,426,115 |
| Contributed services | | 80,008 | 75,244 |
| Settlement income | 1 | 104,275 | 19,083 |
| Private grant revenue | | 13,500 | 15,457 |
| Miscellaneous income | | 7,398 | 6,387 |
| Contributions | | 5,644 | 5,789 |
| Training income | | 875 | 5,495 |
| Interest income | | 2,462 | 2,155 |
| TOTAL SUPPORT AND REVENUES | 1,0 | 594,018 | 1,555,725 |
| EXPENSES | | | |
| Program services: | | | |
| Housing services | 1,4 | 133,437 | 1,283,766 |
| Supporting services: | | | |
| Management and general | 1 | 137,106 | 143,323 |
| Fundraising | | 30,016 | 25,043 |
| Total supporting services | 1 | 167,122 | 168,366 |
| TOTAL EXPENSES | 1,0 | 600,559 | 1,452,132 |
| CHANGE IN NET ASSETS | | 93,459 | 103,593 |
| NET ASSETS, BEGINNING OF YEAR | | 687,098 | 583,505 |
| NET ASSETS, END OF YEAR | \$ 7 | 780,557 | \$ 687,098 |

STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED JUNE 30, 2016 AND JUNE 30, 2015

| | <u>2016</u> | 2015 | |
|---|---------------|------|----------|
| CASH FLOWS FROM OPERATING ACTIVITIES: | | | |
| Change in net assets | \$ 93,459 | \$ | 103,593 |
| ADJUSTMENTS TO RECONCILE CHANGE | | | |
| IN NET ASSETS TO NET CASH | | | |
| PROVIDED BY OPERATING ACTIVITIES | | | |
| Depreciation | 4,299 | | 5,652 |
| Change in: | | | |
| Grants and contracts receivables | 13,853 | | (85,918) |
| Prepaid expenses | (21,872) | | 216 |
| Accounts payable and accrued expenses | (5,845) | | 6,124 |
| Accrued payroll and related liabilities | 7,064 | | 17,454 |
| Accrued compensated absences | 17,685 | | (22,216) |
| Grant and contract advances | (37,809) | | 38,344 |
| NET CASH PROVIDED BY OPERATING ACTIVITIES | 70,834 | | 63,249 |
| CASH FLOWS FROM FINANCING ACTIVITIES: | | | |
| Purchase of Fixed Assets | - | | (6,636) |
| Decrease in short-term investments | 101,663 | | (1,002) |
| NET CASH PROVIDED BY FINANCING ACTIVITIES | 101,663 | | (7,638) |
| Net increase in Cash | 172,497 | | 55,611 |
| Cash, beginning of year | 614,215 | | 558,604 |
| Cash, end of year | \$ 786,712 | \$ | 614,215 |

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2016 AND 2015

NOTE 1: NATURE OF ORGANIZATION

Long Island Housing Services, Inc. (the Organization) is a private, nonprofit, fair housing counseling and enforcement agency which provides its services throughout Nassau and Suffolk Counties in New York State. The mission of the Organization is the elimination of unlawful housing discrimination and promotion of decent and affordable housing through advocacy and education. The Organization was established in 1969.

In the matter of fair housing, the Organization assists in investigations, informal resolution or complaint filing and facilitates enforcement of fair housing laws through administrative or judicial action. The Organization provides education and advocacy services regarding topics of fair housing and unlawful discrimination, tenants' rights, mortgage issues related to purchase, refinance, delinquency foreclosure prevention and anti-predatory lending. The Organization does not charge fees to the clients it serves.

The Organization was incorporated in 1977 and is exempt from federal income taxes as an organization (not a private foundation) formed for charitable purposes under Section 501(c)(3) of the Internal Revenue Code. Donors may deduct contributions made to the Organization within the requirements of the Code.

NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies followed by the Organization are described below:

a. Basis of Presentation

The accompanying financial statements have been prepared on the accrual basis of accounting.

b. Net Assets

Net assets, revenues, and gains are classified above on the existence or absence of donor-imposed restrictions, as follows:

Unrestricted Net Assets

Net assets not subject to donor-imposed restrictions.

Temporarily Restricted Net Assets

Net assets subject to donor-imposed restrictions that will be met either by actions of the Organization and/or the passage of time.

Permanently Restricted Net Assets

Net assets subject to donor-imposed restrictions that require that they be maintained permanently by the Organization.

As of June 30, 2016 and 2015, all of the Organization's net assets are considered unrestricted net assets.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2016 AND 2015

NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

c. Cash

Cash is composed of available cash balances maintained in bank deposit accounts which, at times, may exceed federally insured limits. The Organization has not experienced any losses in such accounts. Management believes that the Organization is not exposed to any significant credit risk on cash.

d. Investments

Investments are recorded at fair value. Fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. The Organization follows U.S. generally accepted accounting principles regarding fair value measurements which establish a fair value hierarchy requiring an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to measurements involving significant unobservable inputs (Level 3 measurements).

e. Grants and Contracts Receivables

Grants and contracts receivables are comprised of federal, state, county and various other funds expected to be received within the upcoming year. Based on payment history and subsequent receipts, management believes that no allowance for uncollectible amounts is necessary.

f. Fixed Assets

Fixed assets are capitalized at cost. Depreciation is recorded on a straight-line basis over the estimated useful lives of the assets as follows:

Equipment 5 years Furniture and fixtures 12 years

Additions and betterments are capitalized, whereas costs of maintenance and repairs are charged to expenses as incurred.

g. Revenue and Expense Recognition

The Organization's revenue consists of grants, contributions and settlement income. Settlement income may only be kept by the Organization with the written permission of the government, and such funds must be used to further fair housing and fair housing activities. Federal, State, and local government revenues are deemed to be earned and are reported as support to the extent that expenses have been incurred for the purpose specified by the grantor during the period. To the extent the grant allows, the excess of grant expenses over receipts is reported as grants and contracts receivables, while the excess of grant receipts over expenses is reported as grant and contract advances.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2016 AND 2015

NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

h. Functional Expenses

The costs of providing the various programs and other activities of the Organization have been summarized on a functional basis in the Statement of Activities and Changes in Net Assets, which include all expenses incurred for the year. Accordingly, certain costs have been allocated among the program and supporting services benefited. Such allocations are determined by management in accordance with grant provisions and/or equitable bases.

i. Uncertainty in Income Taxes

The Organization does not believe there are any material uncertain tax positions and, accordingly, it has not recognized any liability for uncertain tax benefits. For the year ended June 30, 2016, there were no interest or penalties recorded or included in the financial statements. Information returns filed for tax years ended on or after June 30, 2013, are subject to examination by federal and state authorities.

i. Use of Estimates

The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reported period. Actual results may differ from those estimates.

k. Recently Issued Accounting Standards

In August 2016, the Financial Accounting Standards Board issued Accounting Standards Update No. 2016-14 Not-for-Profit Entities (ASU). This ASU amends how not-for-profit organizations classify their net assets and the information they present in the financial statements. This ASU is effective for fiscal years beginning after December 15, 2017, which would be applicable to the Organization's fiscal year ending June 30, 2019.

1. Reclassifications

Certain amounts in the Organization's financial statements for the year ended June 30, 2015 have been reclassified to conform with the 2016 presentation with no effect on previously reported changes in net assets.

NOTE 3: LEASE AGREEMENTS

The Organization entered into several leases for property. Two leases are on a month-to-month basis and one lease has been extended for one year through to June 30, 2017. Rental expense for those leases totaled \$105,582 and \$101,412, for the years ended June 30, 2016 and 2015, respectively.

NOTE 4: FAIR VALUE INVESTMENTS

FASB ASC 820 Fair Value Measurements (FASB ASC 820) establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy under FASB ASC 820 are as follows:

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2016 AND 2015

NOTE 4: FAIR VALUE INVESTMENTS (continued)

| Level 1 | Inputs that reflect unadjusted quoted prices in active markets for identical assets or |
|---------|---|
| | liabilities that the Organization has the ability to access at the measurement date; |
| Level 2 | Inputs other than quoted prices that are observable for the asset or liability either directly or indirectly, including inputs in markets that are not considered to be active; |
| Level 3 | Inputs that are unobservable. |

Inputs are used in applying the various valuation techniques and broadly refer to the assumptions that market participants use to make valuation decisions, including assumptions about risk. Inputs may include price information, volatility statistics, specific and broad credit data, liquidity statistics, and other factors. A financial instrument's level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. However, the determination of what constitutes "observable" requires significant judgment by the Organization.

The Organization considers observable data is market data which is readily available, regularly distributed or updated, reliable and verifiable, not proprietary, and provided by independent sources actively involved in the relevant market. The categorization of financial instruments in the hierarchy is based on the pricing transparency of that instrument and does not necessarily correspond to the Organization's perceived risk of that instrument. The preceding may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although the Organization believes its valuation is appropriate and consistent with market participants, the use of different methodologies or assumptions to determine fair value of certain financial instruments could result in a different fair value measurement at the reporting date. As of June 30, 2016 the Organization did not have any investments besides cash and for the year ended June 30, 2015 the valuation of the Organization's investments was based on level 1.

NOTE 5: GRANTS AND CONTRACTS RECEIVABLES

Grants and contracts receivables as of June 30, 2016 and 2015 are comprised of the following:

| | June 30, 2016 | June 30, 2015 | |
|---|------------------|------------------|--|
| U.S. Department of Housing and Urban Development (HUD): | | | |
| Private Enforcement Initiative | \$ 73,889 | \$ 120,000 | |
| Fair Housing Organizations Initiatives | - | 63,000 | |
| Housing Counseling Assistance Program | 4,727 | 3,592 | |
| Community Development Block Grants | 102,771 | 27,326 | |
| National Foreclosure Mitigation Counseling | 8,382 | - | |
| State of New York Mortgage Agency (SONYMA) | 10,296 | - | |
| | · | | |
| | \$ 200,065 | \$ 213,918 | |

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2016 AND 2015

NOTE 6: FIXED ASSETS

Fixed assets as of June 30, 2016 and 2015 are comprised of the following:

| | June 30, 2016 | June 30, 2015 |
|--------------------------------|------------------|------------------|
| Equipment | \$ 72,279 | \$ 72,279 |
| Furniture and fixtures | 25,402 | 25,402 |
| | 97,681 | 97,681 |
| Less: accumulated depreciation | (90,065) | (85,766) |
| | \$ 7,616 | \$ 11,915 |

NOTE 7: CONTRIBUTED SERVICES

The Organization recognizes contributed services revenue when either the service (a) creates or enhances a long-lived assets or (b) requires specialized skills, that are provided by individuals possessing those skills, and would typically need to be purchased if not provided by contribution. The amounts reflected in the accompanying financial statements as contributed services revenue is offset by like amounts included in the appropriate expenses. The Organization received \$80,008 and \$75,244, of contributed professional services for the years ended June 30, 2016 and 2015, respectively.

A number of volunteers have donated significant amounts of their time in the Organization's programs and administration. However, since these services do not meet the criteria for recognition, they are not reflected in the accompanying financial statements.

NOTE 8: COMMITMENTS AND CONTINGENCIES

- a. The Organization receives a substantial portion of its funding from contracts and grants which are subject to audit by government agencies (Agencies). Such audits may result in disallowances and a request for a return of funds. There are no open audits from the Agencies and the Organization is not aware of any disallowances that may result in a request for a return of funds.
- b. Included in Government and Grant revenue is a multi-year grant with the Homeowner Protection Program that will expire on September 30, 2017 (HOPP Grant). The Organization received \$747,911 of revenue (53% of total revenue) during the fiscal year ended June 30, 2016 related to the HOPP Grant.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2016 AND 2015

NOTE 9: COMPENSATED ABSENCES

The Organization provides to employees paid time for vacation, sick and personal days, depending on job classification, length of service, and other factors. Employees may carry over a balance of up to 10 vacation days from one year to the next. Full-time employees with six months of continuous experience will be entitled to receive the unused vacation pay upon termination or voluntary resignation. Employees can accumulate up to 168 hours of sick leave. Sick days beyond 168 are forfeited. Unused sick time will not be compensated upon separation of employment. Unused personal days are converted to sick days on the employee's anniversary.

NOTE 10: SUBSEQUENT EVENTS

Management has evaluated events through March 8, 2017, which is the date the financial statements were available to be issued.

SUPPLEMENTAL SCHEDULE OF FUNCTIONAL EXPENSES

FOR THE YEAR ENDED JUNE 30, 2016

| | Program Services | Supporting Services | | | | |
|------------------------------------|---------------------|------------------------------------|---------|-------|--------|-----------------|
| | Housing Services | Management and General Fundraising | | Total | | |
| Salaries | \$ 890,704 | \$ | 86,265 | \$ | 25,050 | \$ 1,002,019 |
| Employee benefits and taxes | 180,368 | | 17,469 | | 4,966 | 202,803 |
| Occupancy | 105,582 | | - | | - | 105,582 |
| Contributed services (Professional | | | | | | |
| Fees) | 69,008 | | 11,000 | | - | 80,008 |
| Travel | 26,212 | | 4,213 | | - | 30,425 |
| Supplies | 8,593 | | 123 | | - | 8,716 |
| Telephone | 15,153 | | 342 | | - | 15,495 |
| Miscellaneous | - | | 2,285 | | - | 2,285 |
| Equipment | 34,790 | | 575 | | - | 35,365 |
| Insurance | 4,224 | | - | | - | 4,224 |
| Dues and subscriptions | 15,523 | | 659 | | - | 16,182 |
| Depreciation | - | | 4,299 | | - | 4,299 |
| Professional Fees | 75,484 | | 9,293 | | - | 84,777 |
| Postage and printing | 7,796 | | 583 | | | 8,379 |
| Total | \$ 1,433,437 | \$ | 137,106 | \$ | 30,016 | \$ 1,600,559 |

SUPPLEMENTAL SCHEDULE OF FUNCTIONAL EXPENSES

FOR THE YEAR ENDED JUNE 30, 2015

| | Program Services | Supporting Services | | | | | |
|------------------------------------|---------------------|---------------------|------------------------|----|-------------|----|-----------|
| | Housing Services | | Management and General | | Fundraising | | Total |
| Salaries | \$ 756,128 | \$ | 80,937 | \$ | 17,606 | \$ | 854,671 |
| Employee benefits and taxes | 152,165 | | 16,289 | | 3,543 | | 171,997 |
| Occupancy | 89,719 | | 9,604 | | 2,089 | | 101,412 |
| Contributed services (Professional | | | | | | | |
| Fees) | 64,710 | | 10,534 | | - | | 75,244 |
| Travel | 21,476 | | 2,299 | | 500 | | 24,275 |
| Testing | 24,001 | | - | | - | | 24,001 |
| Supplies | 14,265 | | 1,527 | | 332 | | 16,124 |
| Telephone | 12,818 | | 1,372 | | 298 | | 14,488 |
| Miscellaneous | 12,608 | | 1,350 | | 293 | | 14,251 |
| Equipment | 10,190 | | 1,091 | | 237 | | 11,518 |
| Insurance | 9,631 | | 1,568 | | - | | 11,199 |
| Dues and subscriptions | 11,023 | | - | | - | | 11,023 |
| Depreciation | 5,000 | | 535 | | 117 | | 5,652 |
| Professional Fees | 98,829 | | 16,088 | | - | | 114,917 |
| Postage and printing | 1,203 | | 129 | | 28 | | 1,360 |
| Total | \$ 1,283,766 | \$ | 143,323 | \$ | 25,043 | \$ | 1,452,132 |

SUPPLEMENTAL SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS FOR THE YEAR ENDED JUNE 30, 2016

| FEDERAL GRANTOR/PASS-THROUGH GRANTOR/ PROGRAM TITLE | FEDERAL CFDA <u>NUMBER</u> | FEDERAL EXPENDITURES |
|--|----------------------------------|-------------------------|
| U.S. DEPARTMENT OF HOUSING AND URBAN DEVELOPMENT: | | |
| Direct Programs: | | |
| Fair Housing Organizations Initiatives | 14.417 | \$ 197,657 |
| Private Enforcement Initiative | 14.418 | 299,469 |
| Passed-through Programs From: | | |
| State of New York Mortgage Agency | 14.169 | 17,870 |
| New York State Housing Finance Agency: | | |
| Housing Counseling Assistance Program | | |
| County of Nassau Office of Housing and Intergovernmental Affairs: Community Development Block | 14.218 | 76,992 |
| Grants/Entitlement Grants | | |
| Town of Islip Community Development Agency: Community Development Block | 14.218 | 20,000 |
| Grants /Entitlement Grants | | |
| County of Suffolk Office of Community Development Agency: | 14.218 | 5,000 |
| Community Development Block Grants/Entitlement Grants | | |
| Town of Huntington Community Development Agency: | 14.218 | 7,529 |
| Community Development Block Grants/Entitlement Grants | | |
| Town of Babylon Community Development Agency: | 14.218 | 7,000 |
| Community Development Block | | |
| Grants/Entitlement Grants | | |
| NEIGHBORWORKS AMERICA | | |
| State of New York Mortgage Agency | 21.000 | 32,121 |
| New York State Housing Finance Agency: | | |
| National Foreclosure Mitigation Counseling | | |
| Total Expenditures of Federal Awards | | \$ 663,638 |



Thomas Jones, CPA Roy Little, CPA Kathleen Galway, CPA Lori LaPonte, CPA www.jonesandlittle.com

INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Board of Directors of Long Island Housing Services, Inc. Bohemia, New York

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Long Island Housing Services, Inc. (the Organization), which comprise the Statement of Financial Position as of June 30, 2016, and the related Statements of Activities and Changes in Net Assets and Cash Flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated March 8, 2017.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Organization's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, we do not express an opinion on the effectiveness of the Organization's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Organization's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which would have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Port Jefferson Station, New York

Jones, Little + Co, CPA'S, LLP

March 8, 2017